

Hannover Messe 2012

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April 23 – 27, 2012 | Hannover, Germany

ABOUT THE SHOW

Also known as the ‘Hannover Fair,’ Hannover Messe is the **world’s largest industrial technology conference and exhibition.**

No other trade show presents all the elements in the industrial value chain in such a comprehensive and integrated form.

WHY HANNOVER MESSE?

www.hannovermesse.de

At Hannover Messe, you will have direct access to countless new customers and contacts.

- > Over 228,000 visitors from 90 countries and 6,500 exhibitors are expected at this year’s show.

The Pennsylvania Booth will be located in the Industrial Supply section of Hannover Messe. This location is ideal for sub-contractors, manufacturers of parts, components and industrial systems, suppliers of specialty materials, as well as those offering machining, design and product development services:

Parts, Components & Systems

- > Semi-Finished Products - Systems & Assemblies – Intermediate & Finished Products

Materials & Technology ‘Know-How’

- > Steel – Metals - Non-ferrous metals – Rubber – Plastics – Ceramics – Composites – Special Materials – Hybrid Materials

Development, Design & Processes

- > Non-Cut Component Manufacturing (casting, solid forming, machining) – Machining – Joining / Fastening Techniques – Materials Treatment – Engineering – Design – Industrial Services

REGISTRATION

Deadline for registration is January 30, 2012.

Exhibiting with Pennsylvania enables your company to have a presence at this prominent trade show – without the high cost.

For a registration fee of \$1,000 your company will receive:

- > Display space within the Pennsylvania Booth (Industrial Supply section)
- > Matchmaking services, including a customized schedule of pre-arranged meetings with potential business partners and customers
- > Listing in the official show catalogue and online directory
- > Assistance with booth graphics
- > Exhibitor badges
- > Experienced international business development specialists to assist you before, during and after the show

Companies are responsible for all airfare, travel, transportation and related expenses.

Qualifying companies may be eligible for a grant award to offset up to 50% of the travel and exhibition costs.

CONTACT

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.

Space within the Pennsylvania Booth at Hannover Messe is limited to 6 companies and will be filled on a first-come, first-served basis. For more information or to register your company, contact the office nearest you:

Jen Black

Center for Trade Development
Phone: 717-720-7472
E-mail: jblack@pa.gov
newPA.com/trade



Dorte Heffernan

Northwest Commission
Phone: 814-677-4800 x 110
dorteh@nwcommission.org



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PARTICIPATION AGREEMENT

Attention: Jen Black | Fax: 717.772.5106

A \$1,000 participation check must accompany this form.

Registration deadline is January 30, 2012.

Exhibit space within Hannover Messe 2012 is filled on a first come, first served basis to qualified Pennsylvania companies. Please make your check payable to the *Commonwealth of Pennsylvania* and forward with a copy of this agreement to:

Pennsylvania Department of Community and Economic Development
Office of International Business Development / Attn: Jen Black
400 North Street, 4th Floor
Commonwealth Keystone Building
Harrisburg, Pennsylvania 17120-0225

COMPANY NAME:		
ADDRESS:		
CITY:	STATE:	ZIP:
TELEPHONE:	FAX:	
COMPANY CONTACT:	TITLE:	
E-MAIL:	WEBSITE:	

As a duly authorized representative of the above-named company, I have read, understand and agree to the following terms necessary to be a participating company in the PA delegation to Hannover Messe 2012:

- > No foreign produced items may be included, except items from foreign countries that have been processed or value-added in Pennsylvania.
- > The participating company must have an office and staff or manufacturing facility in Pennsylvania.
- > In the event the participating company withdraws from participation in this event, the participating company will be subject to forfeiture of the entire registration fee
- > All participating companies must provide information on the results attained through participation in this trade mission/show to the Pennsylvania Department of Community and Economic Development. "Results" are current and future sales and dealings transacted as an outcome of attending the trade mission/show. This information is confidential and will be held in strictest confidence.

Authorized Representative (print)

Signature

Title

Date